

FULSHEAR DEVELOPMENT CORPORATION

A Type "B" Economic Development Sales Tax Corporation

PO Box 279 · 6611 West Cross Creek Bend Lane · Fulshear, Texas 77441 · (281) 346-1796 · www.fulsheartexas.gov

REGULAR MEETING AGENDA

THE STATE OF TEXAS · CITY OF FULSHEAR · COUNTY OF FORT BEND

Notice is hereby given of a meeting of the <u>Fulshear Development Corporation (FDC)</u> to be held on <u>Monday</u>, <u>February 19, 2024, at 6:00 p.m.</u>, at the City of Fulshear Municipal Complex, 6611 West Cross Creek Bend Lane, Fulshear, Texas, to consider the below stated items.

Incidental Meeting Notice: A quorum of the City of Fulshear City Council, Planning & Zoning Commission, City of Fulshear Development Corporation (Type A), Fulshear Development Corporation (Type B), Parks & Recreation Commission, Historic Preservation & Museum Commission, Zoning Board of Adjustment, or any or all of these, may be in attendance at the meeting specified in the foregoing notice, which attendance may constitute a meeting of such governmental body or bodies as defined by the Texas Open Meetings Act, Chapter 551, Texas Government Code. Therefore, in addition to the foregoing notice, notice is hereby given of a meeting of each of the above-named governmental bodies, the date, hour, place, and subject of which is the same as specified in the foregoing notice.

The Board of Directors of the Corporation reserves the right to meet in closed/executive session for any of the below listed items should the need arise, and if authorized under the provisions of Title 5, Chapter 551, of the Texas Government Code including, but not limited to, Sections 551.071 (consultation with attorney), 551.072 (deliberations about real property), 551.073 (deliberations about gifts and donations), 551.074 (personnel matters), 551.076 (deliberations about security devices), and 551.087 (economic development negotiations).

- 1. Call to Order
- 2. Public Comments Citizens who desire to address the Corporation making either general comments (i.e., matters not on the agenda) or regarding matters on the agenda will be received at this time. Citizens desiring to make comments must register with the Corporation prior to the meeting being called to order. Each speaker is limited to three (3) minutes. Discussion by Directors regarding matters on the agenda will only be made at the time the subject is scheduled for consideration.
- 3. Introduction and presentation by Managing Director of Fulshear Fast Track, Mat Yelvington.
- 4. Discussion and possible action for the sponsorship of the Texas Heritage Festival presented by the Fulshear Katy Area Chamber of Commerce.
- 5. Discussion on 2023 Christmas Decorations and plans for 2024.
- 6. Economic Development Report Briefings or updates may be provided regarding City and Economic Development projects and programs, certificates of occupancy, conferences and meetings attended, upcoming meetings and events, business contacts and announcements, economic indicators, and administrative items.

- a) January 22nd February 9th Activity Overview:
 - 1. Retail Coach Update
 - 2. New Businesses
 - 3. Gateway Signs Update
 - 4. Parking Structure Design
 - 5. Update on CIP Projects Meeting (CDC)
 - 6. Harris Street Update
 - 7. EDC Website

7. Executive Session

- a) Pursuant to Section 551.072 of the Texas Open Meetings Act, discuss the purchase, exchange, lease, or value of real property. (RFP for EDC-Owned Property)
- 8. Take action, as necessary, on items discussed in Executive Session.
- 9. Consideration and action on financials and payables for the Corporation for the period ending October 31, 2023.
- 10. Consideration and action on financials and payables for the Corporation for the period ending December 31, 2023.
- 11. Consideration and action on minutes of the Corporation for the January 22, 2024, meeting.
- 12. Consideration and action on the minutes of the Corporation for the February 6, 2024, special-called joint meeting.
- 13. Presentation by City Council Liaison regarding relevant action taken at the previous City Council meeting(s).
- 14. Future agenda items -The Board of Directors of the Corporation will have the opportunity to inquire about subjects for which notice has not been given but which individual members of the Board of Directors of the Corporation wish to place on the agenda for a subsequent meeting. At this time, only statements of specific factual information and a recitation of existing policy may be made in response to the inquiry. In accordance with Section 551.042 of the Texas Open Meetings Act, the only deliberation of or decision about the subject of the inquiry shall be limited to a proposal to place the subject on the agenda for a subsequent meeting.
- 15. Announcements The Board of Directors of the Corporation will have the opportunity to address items of community interest, which as aligned with Section 551.0415 of the Texas Open Meetings Act specifically includes (1) expressions of thanks, congratulations, or condolence; (2) information regarding holiday schedules; (3) an honorary or salutary recognition of a public official, public employee, or other citizen; (4) a reminder about an upcoming event organized or sponsored by the Corporation; (5) information regarding an event organized or sponsored by an entity other than the Corporation that was attended or is scheduled to be attended by a member of the Board of Directors of the Corporation; and, (6) announcements involving an imminent threat to the public health and safety of people in the City of Fulshear that has arisen after the posting of the agenda.
- 16. Adjournment

Approved for posting by: Apple Guadalupe Economic Development Director

City of Fulshear

Note: In compliance with the American Disabilities Act, and to the extent applicable, this facility is wheelchair accessible and accessible parking spaces are available. Requests for accommodation or interpretive service must be made at least 48 business hours prior to this meeting. Please contact the City Secretary's office at 281-346-1796 for further information.

I do hereby certify that the above Notice of Meeting and Agenda was posted on, or before <u>Friday, February 16</u>, <u>2024, before 5 p.m.</u>, in a place convenient and readily accessible at all times to the general public, in compliance with Chapter 551, TEXAS GOVERNMENT CODE:

Haden Farr

Economic Development Coordinator

City of Fulshear



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Introduction and presentation by Managing Director of Fulshear Fast Track, Mat Yelvington

ITEM/MOTION

Introduction and presentation by Managing Director of Fulshear Fast Track, Mat Yelvington

ESTIMATED EXPENDITURE: BUDGET ACCOUNT:

SUBMITTED BY: SUPPORTING DOCUMENTS:

Haden Farr Fulshear Fast Track Presentation Slides

EXECUTIVE SUMMARY

EDC Coordinator

Managing director of Fulshear Fast Track, Mat Yelvington, will provide a brief introduction as well as share his vision for Fulshear Fast Track.



The Cannon Partnership



We aim to establish a Business and Entrepreneur Hub to serve the city of Fulshear, fostering economic growth by encouraging the establishment of new businesses and supporting the expansion of existing ones.

How do we accomplish this aim?

- Establishing a digital community where business owners and entrepreneurs can connect, learn, and develop their businesses, irrespective of their current developmental stage.
- Supplying fundamental tools for business growth by leveraging our coaching, advisory, and service network.
- Establishing connections between businesses and funding sources like angel investors, crowdfunding, and private equity through a variety of funding focused events.
- Engaging with local corporations and academic institutions to activate a comprehensive innovation ecosystem to foster community growth

Current goals and objectives

O1 Continually engage with community stakeholders through personal visits.

- Conduct door-to-door visits to small businesses in the community to raise awareness about Fulshear Fast Track and its upcoming launch.
- Organize the launch of Fulshear Fast Track on April 2nd. Foster relationships local businesses and extend invitations for their participation in the launch.



IMPORTANT UPCOMING DATES



February 26th

EDC CANNON VISIT

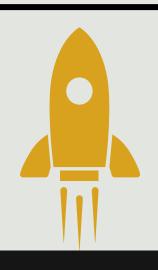
11 AM - 1 PM
We will visit the West
Houston Cannon for a tour
and lunch together
afterwards



March 23rd

Bicentennial Celebration

4 PM - 8 PM
We will have presence at the festivities, inviting people to the FFT launch.



April 2nd

FFT LAUNCH

4 PM - 6 PM
Launch Party and ropecutting ceremony at The
Perfect Round

WAYS TO HELP



01

Promote the Fulshear Fast Track in your business and community networks

02

Assist in finding sponsors for the Fulshear Fast Track Initiative

03

Make introductions to key stakeholders in the community

04

Attend and make personal invitation to our launch event on April 2nd





ITEM | TITLE

Discussion and possible action for the sponsorship of the Texas Heritage Festival presented by the Fulshear Katy Area Chamber of Commerce.

ITEM/MOTION

Discussion and possible action for the sponsorship of the Texas Heritage Festival presented by the Fulshear Katy Area Chamber of Commerce.

ESTIMATED EXPENDITURE: BUDGET ACCOUNT: \$1,500 701-000-5470-02

SUBMITTED BY: SUPPORTING DOCUMENTS:

Haden Farr Sponsorship Level Document

EDC Coordinator

EXECUTIVE SUMMARY

The Fulshear Katy Area Chamber of Commerce is Hosting the Texas Heritage Festival on Saturday, March 2, 2024 at the Fulshear Branch Library from 12:00 p.m. to 4:00 p.m.

Sponsorship opportunities have been made available.



Saturday - March 2, 2024 Noon - 4pm Fulshear Branch Library





CHRIST CLINIC

Sponsorship Opportunities

SOLD Title Sponsor



Event Sponsors: \$250

Name recognition on social media
"Live" name mentions at the event
Signage at the event

"TEX" Longhorn Sponsor \$1500

Signage at event "Live" Mentions by the Band



Band Sponsor: \$1000

Signage on the stage at event "Live" Mentions by the Band



Special Guest Appearance by BRIAN BLACK

Petting Zoo Sponsor \$500

Signage at event "Live" Mentions by the Band



Vendor Booths \$100 Food Trucks \$125

For questions about participation and sponsorships:

Contact the Fulshear - Katy Area Chamber of Commerce Email: FulshearKaty@gmail.com Phone: 832-600-3221



ITEM	TITLE							
5	Discussion on 2023 Christmas Decorations and plans for 2024							
ITEM/	ITEM/MOTION							
Discus	Discussion on 2023 Christmas Decorations and plans for 2024.							
ESTIN	IATED EXPENDITURE: BUDGET ACCOUNT:							

SUBMITTED BY: SUPPORTING DOCUMENTS:

Haden Farr EDC Coordinator

EXECUTIVE SUMMARY

During the January 22nd meeting, it was requested that a discussion on Christmas decorations be made an agenda item for a future meeting.



ITEM	TITLE
I I LIVI	IIILE

6 Economic Development Report

ITEM/MOTION

Economic Development Report – Briefings or updates may be provided regarding City and Economic Development projects and programs, certificates of occupancy, conferences and meetings attended, upcoming meetings and events, business contacts and announcements, economic indicators, and administrative items.

January 22nd – February 9th Activity Overview

- 1. Retail Coach Update
- 2. New Business Updates
- 3. Gateway Signs Update
- 4. Parking Structure
- 5. Update on CIP Projects Meeting (CDC)
- 6. Harris Street Update
- 7. EDC Website

ESTIMATED EXPENDITURE: BUDGET ACCOUNT:

SUBMITTED BY: SUPPORTING DOCUMENTS:

Annel Guadalupe EDC Director

Retail Coach Project Update

EXECUTIVE SUMMARY

Staff and Legal Counsel will provide a general overview during the meeting.

THE RETAIL COACH

Project Update

Fulshear, TX - February 2024

- SweatHouz will be opening at Cross Creek Plaza.
- Our team attended and represented Fulshear at the ICSC Red River Conference in Dallas on January 31- February 2. Our team had several very strong meetings with prospects and developers for Fulshear.
- At ICSC, our team met with the developer of a big box retailer that the our team and the economic development team have been working hard on and have been told that the deal is close to being done. When this deal is done, we are hopeful that other prominent retailers and restaurants will move further into core Fulshear. The developer has also asked for help from our team with filling the space to the side and in front of the proposed big box retailer.
- We also mt with Main Street Commercial at ICSC and they have asked for help in finding tenants fro their shop space they will have going up soon in Fulshear.
- Our team is pushing aggressively this month to get updates from the 10 or so other retailers and restaurants we have interested in Fulshear at this time and will keep y'all updated as we hear back.



ITEM	TITLE	
7	Executive Session	
ITEM/	MOTION	
		Texas Open Meetings Act, discuss the purchase, roperty. (RFP for EDC-Owned Property)
ESTIM	IATED EXPENDITURE:	BUDGET ACCOUNT:
SUBM	IITTED BY:	SUPPORTING DOCUMENTS:
Haden EDC C	Farr oordinator	
EXECU	JTIVE SUMMARY	



ITEM	TITLE							
8	Action on Executive Session Items							
ITEM/	ITEM/MOTION							
Take action, as necessary, on items discussed in Executive Session.								
ESTIMATED EXPENDITURE: BUDGET ACCOUNT:								

SUBMITTED BY: SUPPORTING DOCUMENTS:

Haden Farr EDC Coordinator

EXECUTIVE SUMMARY

Pursuant to Section 551.072 of the Texas Open Meetings Act, discuss the purchase, exchange, lease, or value of real property. (RFP for EDC-Owned Property)



ITEM | TITLE

9 FDC Financials and Payables

ITEM/MOTION

Consideration and action on financials and payables for the Corporation, for the period ending October 31, 2023.

PAYABLES: BUDGET ACCOUNTS:

\$9,152.57 to be approved for

October 2023

700-900-5900-10

SUBMITTED BY:

SUPPORTING DOCUMENTS:

Haden Farr EDC Coordinator

- 1. Incorrect Payables January Meeting
- 2. Payables October 2023

EXECUTIVE SUMMARY

During the January 22, 2024 meeting, Directors were presented with the financials and payables for the period ending October 31, 2023. While all other financial documents accurately reflected that period, the department 180 report used for payables incorrectly displayed a portion of December payables.

Payables

The reimbursement register for the Boards' consideration includes funds to be paid to the City for expenditures (100) pursuant to the Administrative Services Agreement amounting to \$9,152.57 for FDC – B



Budget Report

Account Summary

For Fiscal: 2023-2024 Period Ending: 12/31/2023

						Variance	
		Original	Current	Period	Fiscal	Favorable	Percent
		Total Budget	Total Budget	Activity	Activity	(Unfavorable)	Used
Fund: 100 - GENER	AL FUND						
Expense							
Department	:: 180 - Economic Development						
ExpCatego	ory: 52 - PERSONNEL COSTS						
100-180-5210-00	Salaries & Wages	190,838.00	190,838.00	7,340.00	32,958.00	157,880.00	17.27 %
100-180-5230-00	Payroll Tax Expense	14,599.00	14,599.00	550.23	2,740.15	11,858.85	18.77 %
100-180-5235-00	Employee Health Benefits	21,305.00	21,305.00	173.59	5,188.05	16,116.95	24.35 %
100-180-5238-00	Retirement Contribution	15,267.00	15,267.00	587.20	2,924.48	12,342.52	19.16 %
	ExpCategory: 52 - PERSONNEL COSTS Total:	242,009.00	242,009.00	8,651.02	43,810.68	198,198.32	18.10 %
ExpCatego	ory: 53 - SUPPLIES						
100-180-5311-00	Supplies	1,250.00	1,250.00	0.00	0.00	1,250.00	0.00 %
100-180-5314-00	Publications/Ref Material	600.00	600.00	0.00	0.00	600.00	0.00 %
100-180-5316-00	Minor Tools & Equipment	1,500.00	1,500.00	0.00	0.00	1,500.00	0.00 %
100-180-5326-00	Uniforms/Shirts	300.00	300.00	0.00	0.00	300.00	0.00 %
100-180-5381-00	Meeting Expenses	2,500.00	2,500.00	0.00	80.00	2,420.00	3.20 %
	ExpCategory: 53 - SUPPLIES Total:	6,150.00	6,150.00	0.00	80.00	6,070.00	1.30 %
ExpCatego	ory: 54 - CONTRACTUAL SERVICES						
100-180-5411-10	Prof. Services - Consulting	50,000.00	50,000.00	0.00	0.00	50,000.00	0.00 %
100-180-5434-00	Telecommunications	3,000.00	3,000.00	0.00	0.00	3,000.00	0.00 %
100-180-5440-00	Marketing	25,000.00	25,000.00	0.00	0.00	25,000.00	0.00 %
100-180-5472-00	Business Devlpmnt & Retention	7,500.00	7,500.00	0.00	0.00	7,500.00	0.00 %
	ExpCategory: 54 - CONTRACTUAL SERVICES Total:	85,500.00	85,500.00	0.00	0.00	85,500.00	0.00 %
ExpCatego	ory: 55 - OTHER CHARGES						
100-180-5520-00	Printing	500.00	500.00	0.00	0.00	500.00	0.00 %
100-180-5527-00	Dues & Memberships	3,500.00	3,500.00	0.00	0.00	3,500.00	0.00 %
100-180-5527-01	Dues & Memberships - Org.	17,250.00	17,250.00	0.00	0.00	17,250.00	0.00 %
100-180-5528-00	Travel & Training	13,500.00	13,500.00	0.00	650.00	12,850.00	4.81 %
100-180-5530-00	Technology Maintenance	21,000.00	21,000.00	128.36	256.89	20,743.11	1.22 %
100-180-5531-00	Mileage	1,500.00	1,500.00	0.00	0.00	1,500.00	0.00 %
	ExpCategory: 55 - OTHER CHARGES Total:	57,250.00	57,250.00	128.36	906.89	56,343.11	1.58 %
	Department: 180 - Economic Development Total:	390,909.00	390,909.00	8,779.38	44,797.57	346,111.43	11.46 %
	Expense Total:	390,909.00	390,909.00	8,779.38	44,797.57	346,111.43	11.46 %
	Fund: 100 - GENERAL FUND Total:	390,909.00	390,909.00	8,779.38	44,797.57	346,111.43	11.46 %
	Report Total:	390,909.00	390,909.00	8,779.38	44,797.57	346,111.43	11.46 %

Group Summary

ExpCategor	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Used
Fund: 100 - GENERAL FUND						
Expense						
Department: 180 - Economic Development						
52 - PERSONNEL COSTS	242,009.00	242,009.00	8,651.02	43,810.68	198,198.32	18.10 %
53 - SUPPLIES	6,150.00	6,150.00	0.00	80.00	6,070.00	1.30 %
54 - CONTRACTUAL SERVICES	85,500.00	85,500.00	0.00	0.00	85,500.00	0.00 %
55 - OTHER CHARGES	57,250.00	57,250.00	128.36	906.89	56,343.11	1.58 %
Department: 180 - Economic Development Total:	390,909.00	390,909.00	8,779.38	44,797.57	346,111.43	11.46 %
Expense Total:	390,909.00	390,909.00	8,779.38	44,797.57	346,111.43	11.46 %
Fund: 100 - GENERAL FUND Total:	390,909.00	390,909.00	8,779.38	44,797.57	346,111.43	11.46 %
Report Total:	390,909.00	390,909.00	8,779.38	44,797.57	346,111.43	11.46 %

Fund Summary

					Variance	
	Original	Current	Period	Fiscal	Favorable	Percent
Fund	Total Budget	Total Budget	Activity	Activity	(Unfavorable)	Used
100 - GENERAL FUND	390,909.00	390,909.00	8,779.38	44,797.57	346,111.43	11.46 %
Report Total:	390,909.00	390,909.00	8,779.38	44,797.57	346,111.43	11.46 %

Reimbursable to the City:

CDC - "A" 600-900-5900-10 \$4,389.69

Approved: Date: 1 8 2023

FDC - "B" 700-900-5900-10 \$4,389.69

Approved: Thom C/hlolell Date: 1/22/2024

Original	Current	Period	Eiscal		Percent
	Total Budget	Activity	Activity	(Unfavorable)	Used
188 000 00	188 000 00	14 671 15	1/1 671 15	173 328 85	7.80 %
· ·	•	•	•	•	4.02 %
· ·	•			· ·	0.00 %
· ·	•			•	4.68 %
				· · · · · · · · · · · · · · · · · · ·	5.14 %
73/1 296 00	73/1 296 00	28 /12 03	28 /12 03	705 883 97	3.87 %
· ·	•	· ·	•	•	0.00 %
· ·	•			•	6.64 %
· ·	•	· ·	•	•	5.91 %
·		•		•	4.47 %
,	·	·	·	,	
242.009.00	242.009.00	16.649.04	16.649.04	225.359.96	6.88 %
· ·	•	· ·	•	•	0.00 %
· ·	•			•	0.00 %
· ·	•			•	2.89 %
390,909.00	390,909.00	18,305.14	18,305.14	372,603.86	4.68 %
3,465.298.00	3,465,298.00	234,381.93	234,381.93	3,230.916.07	6.76 %
		· ·	•		3.25 %
· ·	•	· ·	•	· ·	21.15 %
· ·	•	· ·	•	•	9.41 %
		· ·	•		0.00 %
4,531,591.00	4,567,817.57	299,929.33	299,929.33	4,267,888.24	6.57 %
48,200.00	48,200.00	0.00	0.00	48,200.00	0.00 %
· ·	•			•	0.00 %
2,750.00	2,750.00	0.00	0.00	2,750.00	0.00 %
52,950.00	52,950.00	0.00	0.00	52,950.00	0.00 %
408,655.00	408,655.00	22,063.29	22,063.29	386,591.71	5.40 %
51,100.00	51,100.00	153.94	153.94	50,946.06	0.30 %
246,500.00	246,500.00	29.77	29.77	246,470.23	0.01 %
956,500.00	1,043,375.26	42,145.21	42,145.21	1,001,230.05	4.04 %
1,662,755.00	1,749,630.26	64,392.21	64,392.21	1,685,238.05	3.68 %
95,179.00	95,179.00	6,981.60	6,981.60	88,197.40	7.34 %
15,650.00	15,650.00	337.62	337.62	15,312.38	2.16 %
12,000.00	12,000.00	2,067.20	2,067.20	9,932.80	17.23 %
5,100.00	5,100.00	0.00	0.00	5,100.00	0.00 %
127,929.00	127,929.00	9,386.42	9,386.42	118,542.58	7.34 %
1,108,450.00	1,108,450.00	65,896.57	65,896.57	1,042,553.43	5.94 %
36,550.00	36,550.00	2,051.98	2,051.98	34,498.02	5.61 %
30,000.00	45,000.00	0.00	0.00	45,000.00	0.00 %
38,046.00	38,046.00	3,517.88	3,517.88	34,528.12	9.25 %
1,213,046.00	1,228,046.00	71,466.43	71,466.43	1,156,579.57	5.82 %
169,716.00	169,716.00	6,065.85	6,065.85	163,650.15	3.57 %
15,400.00	15,400.00	859.92	859.92	14,540.08	5.58 %
5,000.00	5,000.00	0.00	0.00	5,000.00	0.00 %
	7 400 00	325.75	325.75	7,083.25	4.40 %
7,409.00	7,409.00	323.73	323.73	7,003.23	
197,525.00	197,525.00	7,251.52	7,251.52	190,273.48	3.67 %
	3,465,298.00 401,700.00 59,100.00 421,230.00 184,263.00 4,531,591.00 48,200.00 2,000.00 2,750.00 52,950.00 408,655.00 51,100.00 246,500.00 956,500.00 1,662,755.00 15,650.00 12,000.00 5,100.00 127,929.00 1,108,450.00 36,550.00 30,000.00 38,046.00 1,213,046.00 169,716.00 15,400.00	Total Budget Total Budget 188,000.00 188,000.00 5,350.00 5,350.00 96,000.00 4,500.00 4,500.00 4,500.00 293,850.00 293,850.00 734,296.00 734,296.00 7,050.00 7,050.00 201,000.00 201,000.00 22,000.00 22,000.00 964,346.00 964,346.00 242,009.00 6,150.00 6,150.00 85,500.00 57,250.00 390,909.00 3,465,298.00 3,465,298.00 401,700.00 412,407.19 59,100.00 59,100.00 421,230.00 421,230.00 421,230.00 421,230.00 420,09.00 2,09,782.38 4,531,591.00 48,200.00 2,000.00 2,750.00 52,950.00 52,950.00 408,655.00 51,100.00 246,500.00 2,46,500.00 956,500.00 1,043,375.26 1,662,755.00 15,650.00 12,000.00	Total Budget Total Budget Activity 188,000.00 188,000.00 14,671.15 5,350.00 5,350.00 214.91 96,000.00 96,000.00 0.00 4,500.00 4,500.00 210.58 293,850.00 293,850.00 15,096.64 734,296.00 7,050.00 0.00 7,050.00 7,050.00 0.00 201,000.00 201,000.00 13,349.97 22,000.00 22,000.00 1,299.28 964,346.00 964,346.00 43,061.28 242,009.00 242,009.00 16,649.04 6,150.00 6,150.00 0.00 85,500.00 85,500.00 0.00 57,250.00 57,250.00 1,656.10 3,465,298.00 3,465,298.00 234,381.93 401,700.00 412,407.19 13,422.33 59,100.00 59,100.00 12,500.00 421,230.00 39,625.07 184,263.00 20,782.38 0.00 4,531,591.00 4,567,817.57 299,929.33	Total Budget Total Budget Activity Activity 188,000.00 188,000.00 14,671.15 14,671.15 5,350.00 5,350.00 214.91 214.91 96,000.00 96,000.00 0.00 0.00 4,500.00 290,000 210.58 210.58 293,850.00 293,850.00 15,096.64 15,096.64 734,296.00 7,050.00 0.00 0.00 201,000.00 201,000.00 13,349.97 13,349.97 22,000.00 22,000.00 1,299.28 1,299.28 964,346.00 964,346.00 43,061.28 43,061.28 242,009.00 242,009.00 16,649.04 16,649.04 6,150.00 6,150.00 0.00 0.00 85,500.00 85,500.00 0.00 0.00 57,250.00 7,250.00 1,656.10 1,656.10 3,465,298.00 3,465,298.00 234,381.93 234,381.93 3,465,298.00 3,465,298.00 224,382.33 13,422.33 59,100.00 <td< td=""><td>Total Budget Total Budget Activity Activity (Unfavorable) 188,000.00 188,000.00 14,671.15 14,671.15 173,328.85 5,350.00 5,350.00 214.91 214.91 5,135.09 96,000.00 4,500.00 210.58 210.58 4,289.42 293,850.00 293,850.00 15,096.64 15,096.64 278,753.36 734,296.00 734,296.00 28,412.03 28,412.03 705,883.97 7,050.00 7,050.00 0.00 0.00 7,050.00 20,000.00 21,000.00 13,349.97 13,249.97 187,650.03 22,000.00 22,000.00 1,299.28 1,299.28 20,700.72 964,346.00 964,346.00 43,061.28 43,061.28 921,284.72 242,009.00 242,009.00 16,649.04 16,649.04 225,359.96 6,150.00 6,150.00 0.00 0.00 6,150.00 85,500.00 85,500.00 1,656.10 1,656.10 55,593.90 390,999.00 390,990.00</td></td<>	Total Budget Total Budget Activity Activity (Unfavorable) 188,000.00 188,000.00 14,671.15 14,671.15 173,328.85 5,350.00 5,350.00 214.91 214.91 5,135.09 96,000.00 4,500.00 210.58 210.58 4,289.42 293,850.00 293,850.00 15,096.64 15,096.64 278,753.36 734,296.00 734,296.00 28,412.03 28,412.03 705,883.97 7,050.00 7,050.00 0.00 0.00 7,050.00 20,000.00 21,000.00 13,349.97 13,249.97 187,650.03 22,000.00 22,000.00 1,299.28 1,299.28 20,700.72 964,346.00 964,346.00 43,061.28 43,061.28 921,284.72 242,009.00 242,009.00 16,649.04 16,649.04 225,359.96 6,150.00 6,150.00 0.00 0.00 6,150.00 85,500.00 85,500.00 1,656.10 1,656.10 55,593.90 390,999.00 390,990.00

Approved:______ Date:_____
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ITEM | TITLE

10 FDC Financials and Payables

ITEM/MOTION

Consideration and action on financials and payables for the Corporation, for the period ending December 31, 2023.

PAYABLES: BUDGET ACCOUNTS:

\$14,864.85 to be approved for

December 2023

700-900-5900-10

SUBMITTED BY:

SUPPORTING DOCUMENTS:

Haden Farr EDC Coordinator

- 1. Sales Tax Document
- 2. FDC Financials December 2023
- 3. Fund Balance Report December 2023
- 4. Payables December 2023

EXECUTIVE SUMMARY

Sales Tax

Sales tax revenues received in February 2024 (December 2023 remittances) were up 8% from the same period the previous year. Each Corporation's sales tax revenues total \$211,342.28 or 28.46% of budget for 25% (3/12) of the year (FY24) complete.

Financials

There were \$9,158.23 in FDC Operating Fund (700) expenditures. There were \$6,964.15 of FDC Projects Fund (701) expenditures.

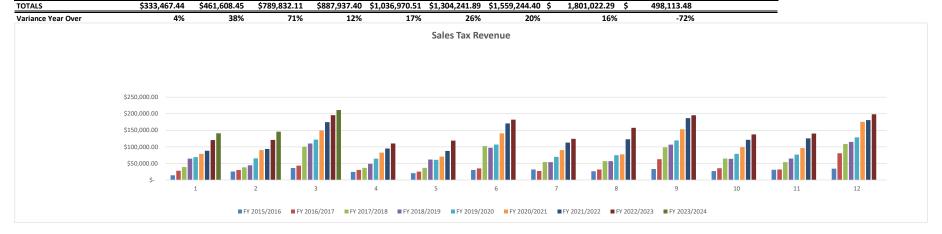
Payables

The reimbursement register for the Boards' consideration includes funds to be paid to the City for expenditures (100) pursuant to the Administrative Services Agreement amounting to \$9,357.24 for FDC – B

ECONOMIC DEVELOPMENT CORPORATION SALES TAX REVENUE

SALES TAX MONTH	DEPOSIT MONTH	FY 2015/2016	FY	2016/2017	FY 2017/2018	FY 2018/2019	FY 2019/2020	FY 2020/202:	L F	FY 2021/2022		FY 2022/2023	F'	Y 2023/2024	% VARIANCE OVER Month to Month Prior
OCTOBER	DECEMBER	\$ 14,035.49	\$	27,844.44	\$ 38,912.05	\$ 64,576.54	\$ 69,062.91	\$ 78,843.94	1 \$	88,155.69	\$	120,317.15	\$	140,923.38	17%
NOVEMBER	JANUARY	\$ 25,602.04	\$	30,012.50	\$ 38,166.92	\$ 44,562.54	\$ 65,252.59	\$ 90,181.30) \$	93,732.84	\$	121,048.97	\$	145,847.82	20%
DECEMBER	FEBRUARY	\$ 36,033.99	\$	43,261.02	\$ 100,448.96	\$ 110,209.12	\$ 121,814.02	\$ 149,488.03	1 \$	174,393.09	\$	195,540.00	\$	211,342.28	8%
JANUARY	MARCH	\$ 24,407.61	\$	30,468.96	\$ 36,714.24	\$ 48,826.21	\$ 64,540.33	\$ 82,498.99	9 \$	94,996.35	\$	110,201.77			-100%
FEBRUARY	APRIL	\$ 20,513.66	\$	25,311.44	\$ 36,506.17	\$ 61,791.72	\$ 61,066.35	\$ 70,656.15	5 \$	87,578.32	\$	118,924.93			-100%
MARCH	MAY	\$ 30,328.03	\$	34,864.26	\$ 102,248.16	\$ 97,050.30	\$ 106,935.82	\$ 140,792.13	1 \$	170,618.79	\$	182,120.57			-100%
APRIL	JUNE	\$ 31,642.30	\$	27,239.61	\$ 54,050.26	\$ 53,804.60	\$ 69,844.64	\$ 90,113.40) \$	112,888.89	\$	124,330.51			-100%
MAY	JULY	\$ 26,237.82	\$	31,616.43	\$ 56,915.43	\$ 56,998.88	\$ 74,655.54	\$ 77,458.08	3 \$	122,778.90	\$	157,547.06			-100%
JUNE	AUGUST	\$ 32,983.26	\$	62,945.44	\$ 98,542.60	\$ 106,620.01	\$ 119,481.71	\$ 153,190.20) \$	186,699.45	\$	195,260.00			-100%
JULY	SEPTEMBER	\$ 26,730.12	\$	35,548.90	\$ 64,614.17	\$ 63,803.64	\$ 78,918.29	\$ 99,097.93	1 \$	121,126.44	\$	137,382.62			-100%
AUGUST	OCTOBER	\$ 30,809.97	\$	31,687.63	\$ 53,844.78	\$ 64,710.64	\$ 76,734.63	\$ 96,248.50) \$	125,575.31	\$	140,097.23			-100%
SEPTEMBER	NOVEMBER	\$ 34,143.15	\$	80,807.83	\$ 108,868.40	\$ 114,983.23	\$ 128,663.70	\$ 175,673.32	2 \$	180,700.34	\$	198,251.48			-100%
TOTALC	l .	¢222 467 44		¢4C1 C00 4F	Ć700 022 11	ć007.027.40	Ć1 02C 070 F1	44 004 044 0		64 FFO 344 40	_	1 001 022 20	_	400 113 40	

Budget FY 23/24	\$ 1,750,000.00
% of Year Complete	25%
FYTD	\$498,113.48
% of Year Collected	28.46%





PO Box 279 / 6611 W Cross Creek Bend Lane Fulshear, Texas 77441 www.fulsheartexas.gov

MEMORANDUM

To: Type B - Development Corporation

From: Erin Tureau, Director of Finance, City of Fulshear

Date: February 7, 2024

Subject: Monthly Financial Reports

Attached you will find the Type B City of Fulshear Development Corp. Financial Reports for the period December **2023** for both the operating fund and capital projects fund. This period represents **25%** of the operating period. Also, sales tax revenue is reported two months in arrears. December is the first month for reporting collections.

If you have any questions, please don't hesitate to call me at 281.346.1796.



Budget Report

Account Summary

For Fiscal: 2023-2024 Period Ending: 12/31/2023

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Used
Fund: 700 - 4/B OPERATI	NG FUND						
Revenue							
Type: 41 - TAX & FRA	ANCHISE FEES						
<u>700-41301</u>	Sales & Use Tax Revenue	1,750,000.00	1,750,000.00	140,923.38	140,923.36	-1,609,076.64	8.05 %
	Type: 41 - TAX & FRANCHISE FEES Total:	1,750,000.00	1,750,000.00	140,923.38	140,923.36	-1,609,076.64	8.05 %
Type: 46 - INTEREST	REVENUE						
700-46000	Interest Revenue	55,000.00	55,000.00	4,572.70	12,532.06	-42,467.94	22.79 %
	Type: 46 - INTEREST REVENUE Total:	55,000.00	55,000.00	4,572.70	12,532.06	-42,467.94	22.79 %
Type: 47 - OTHER RE	VENUE						
700-47100	Bicentennial Sponsorship	0.00	0.00	2,950.00	8,400.00	8,400.00	0.00 %
	Type: 47 - OTHER REVENUE Total:	0.00	0.00	2,950.00	8,400.00	8,400.00	0.00 %
	Revenue Total:	1,805,000.00	1,805,000.00	148,446.08	161,855.42	-1,643,144.58	8.97 %
Expense							
•	- Administration & Operations						
ExpCategory: 53	•						
700-100-5311-00	Supplies	500.00	500.00	0.00	0.00	500.00	0.00 %
	ExpCategory: 53 - SUPPLIES Total:	500.00	500.00	0.00	0.00	500.00	0.00 %
ExpCategory: 54	- CONTRACTUAL SERVICES						
700-100-5411-00	Admin Prof. Service - Legal	55,000.00	55,000.00	0.00	0.00	55,000.00	0.00 %
700-100-5411-10	Professional Svcs - Consulting	1,500.00	1,500.00	0.00	0.00	1,500.00	0.00 %
700-100-5413-00	Meeting Security	1,000.00	1,000.00	0.00	163.88	836.12	16.39 %
700-100-5414-00	Community Events	50,000.00	50,000.00	8,082.50	9,663.25	40,336.75	19.33 %
700-100-5415-00	Fulshear Business Entrepreneurship	100,000.00	100,000.00	0.00	0.00	100,000.00	0.00 %
700-100-5421-04	Admin - Indemnity Insurance	600.00	600.00	0.00	0.00	600.00	0.00 %
ЕхрС	ategory: 54 - CONTRACTUAL SERVICES Total:	208,100.00	208,100.00	8,082.50	9,827.13	198,272.87	4.72 %
ExpCategory: 55	- OTHER CHARGES						
700-100-5526-00	Public Notices	500.00	500.00	0.00	0.00	500.00	0.00 %
700-100-5527-00	Dues & Memberships	1,500.00	1,500.00	0.00	0.00	1,500.00	0.00 %
700-100-5528-00	Travel & Training	8,000.00	8,000.00	449.48	667.30	7,332.70	8.34 %
	ExpCategory: 55 - OTHER CHARGES Total:	10,000.00	10,000.00	449.48	667.30	9,332.70	6.67 %
Departme	nt: 100 - Administration & Operations Total:	218,600.00	218,600.00	8,531.98	10,494.43	208,105.57	4.80 %
Department: 900 -	- Transfers						
ExpCategory: 59							
700-900-5900-10	Xfer Out - ASA Reimbursement	197,105.00	197,105.00	0.00	24,579.59	172,525.41	12.47 %
700-900-5900-12	Xfer Out - ASA Shared Space Fee	7,515.00	7,515.00	626.25	1,878.75	5,636.25	25.00 %
700-900-5901-10	Xfer Out - ASA Shared Services	85,000.00	85,000.00	0.00	21,250.00	63,750.00	25.00 %
700-900-5901-71	Xfer Out 4/B Project Fund 701	1,540,000.00	1,540,000.00	0.00	0.00	1,540,000.00	0.00 %
	ExpCategory: 59 - TRANSFERS Total:	1,829,620.00	1,829,620.00	626.25	47,708.34	1,781,911.66	2.61 %
	Department: 900 - Transfers Total:	1,829,620.00	1,829,620.00	626.25	47,708.34	1,781,911.66	2.61 %
	Expense Total:	2,048,220.00	2,048,220.00	9,158.23	58,202.77	1,990,017.23	2.84 %
Fund: 7	700 - 4/B OPERATING FUND Surplus (Deficit):	-243,220.00	-243,220.00	139,287.85	103,652.65	346,872.65	-42.62 %
Fund: 701 - 4/B PROJECT	S FUND						
Revenue							
Type: 46 - INTEREST	REVENUE						
<u>701-46000</u>	Interest Revenue	55,000.00	55,000.00	3,872.68	11,169.93	-43,830.07	20.31 %
	Type: 46 - INTEREST REVENUE Total:	55,000.00	55,000.00	3,872.68	11,169.93	-43,830.07	20.31 %

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						Variance	•
		Original	Current	Period	Fiscal	Favorable	Percent
		Total Budget	Total Budget	Activity	Activity	(Unfavorable)	Used
Type: 49 - TR	ANSFERS						
701-49560	Xfer In - 4/A EDC Fund 700	1,540,000.00	1,540,000.00	0.00	0.00	-1,540,000.00	0.00 %
	Type: 49 - TRANSFERS Total:	1,540,000.00	1,540,000.00	0.00	0.00	-1,540,000.00	0.00 %
	Revenue Total:	1,595,000.00	1,595,000.00	3,872.68	11,169.93	-1,583,830.07	0.70 %
Expense							
Departmen	nt: 000 - Non-Departmental						
ExpCateg	gory: 54 - CONTRACTUAL SERVICES						
701-000-5470-01	Targeted Incentives	50,000.00	50,000.00	0.00	0.00	50,000.00	0.00 %
701-000-5470-02	Promotional Expenses	125,000.00	228,200.35	6,964.15	7,380.40	220,819.95	3.23 %
701-000-5470-03	Studies expense	60,000.00	60,000.00	0.00	0.00	60,000.00	0.00 %
	ExpCategory: 54 - CONTRACTUAL SERVICES Total:	235,000.00	338,200.35	6,964.15	7,380.40	330,819.95	2.18 %
	Department: 000 - Non-Departmental Total:	235,000.00	338,200.35	6,964.15	7,380.40	330,819.95	2.18 %
Departmen	nt: 900 - Transfers						
ExpCateg	gory: 59 - TRANSFERS						
701-900-5905-30	Xfer Out #300 Harris Street - ST22B	1,540,000.00	1,540,000.00	0.00	0.00	1,540,000.00	0.00 %
701-900-5906-40	Xfer Out - #400 Texas Heritage Par	81,667.00	81,667.00	0.00	0.00	81,667.00	0.00 %
	ExpCategory: 59 - TRANSFERS Total:	1,621,667.00	1,621,667.00	0.00	0.00	1,621,667.00	0.00 %
	Department: 900 - Transfers Total:	1,621,667.00	1,621,667.00	0.00	0.00	1,621,667.00	0.00 %
	Expense Total:	1,856,667.00	1,959,867.35	6,964.15	7,380.40	1,952,486.95	0.38 %
	Fund: 701 - 4/B PROJECTS FUND Surplus (Deficit):	-261,667.00	-364,867.35	-3,091.47	3,789.53	368,656.88	-1.04 %
	Report Surplus (Deficit):	-504,887.00	-608,087.35	136,196.38	107,442.18	715,529.53	-17.67 %

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Group Summary

						,
	Original	Current	Period	Fiscal	Variance Favorable	Percent
ExpCategor	Total Budget	Total Budget	Activity	Activity	(Unfavorable)	Used
Fund: 700 - 4/B OPERATING FUND Revenue						
Type: 41 - TAX & FRANCHISE FEES						
1,100.42 17.00.00.10.10.10.10.10.10.10.10.10.10.10.	1,750,000.00	1,750,000.00	140,923.38	140,923.36	-1,609,076.64	8.05 %
Type: 41 - TAX & FRANCHISE FEES Total:	1,750,000.00	1,750,000.00	140,923.38	140,923.36	-1,609,076.64	8.05 %
Type: 46 - INTEREST REVENUE						
Type: 40 INTEREST REVENUE	55,000.00	55,000.00	4,572.70	12,532.06	-42,467.94	22.79 %
Type: 46 - INTEREST REVENUE Total:	55,000.00	55,000.00	4,572.70	12,532.06	-42,467.94	22.79 %
Type: 47 - OTHER REVENUE						
Type: 47 Chief Hereiton	0.00	0.00	2,950.00	8,400.00	8,400.00	0.00 %
Type: 47 - OTHER REVENUE Total:	0.00	0.00	2,950.00	8,400.00	8,400.00	0.00 %
Revenue Total:	1,805,000.00	1,805,000.00	148,446.08	161,855.42	-1,643,144.58	8.97 %
Expense						
Department: 100 - Administration & Operations						
53 - SUPPLIES	500.00	500.00	0.00	0.00	500.00	0.00 %
54 - CONTRACTUAL SERVICES	208,100.00	208,100.00	8,082.50	9,827.13	198,272.87	4.72 %
55 - OTHER CHARGES	10,000.00	10,000.00	449.48	667.30	9,332.70	6.67 %
Department: 100 - Administration & Operations Total:	218,600.00	218,600.00	8,531.98	10,494.43	208,105.57	4.80 %
Department: 900 - Transfers						
59 - TRANSFERS	1,829,620.00	1,829,620.00	626.25	47,708.34	1,781,911.66	2.61 %
Department: 900 - Transfers Total:	1,829,620.00	1,829,620.00	626.25	47,708.34	1,781,911.66	2.61 %
Expense Total:	2,048,220.00	2,048,220.00	9,158.23	58,202.77	1,990,017.23	2.84 %
Fund: 700 - 4/B OPERATING FUND Surplus (Deficit):	-243,220.00	-243,220.00	139,287.85	103,652.65	346,872.65	-42.62 %
Fund: 701 - 4/B PROJECTS FUND Revenue						
Type: 46 - INTEREST REVENUE						
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	55,000.00	55,000.00	3,872.68	11,169.93	-43,830.07	20.31 %
Type: 46 - INTEREST REVENUE Total:	55,000.00	55,000.00	3,872.68	11,169.93	-43,830.07	20.31 %
Type: 49 - TRANSFERS						
Type: 45 Thurist Elis	1,540,000.00	1,540,000.00	0.00	0.00	-1,540,000.00	0.00 %
Type: 49 - TRANSFERS Total:	1,540,000.00	1,540,000.00	0.00	0.00	-1,540,000.00	0.00 %
Revenue Total:	1,595,000.00	1,595,000.00	3,872.68	11,169.93	-1,583,830.07	0.70 %
Expense						
Department: 000 - Non-Departmental						
54 - CONTRACTUAL SERVICES	235,000.00	338,200.35	6,964.15	7,380.40	330,819.95	2.18 %
Department: 000 - Non-Departmental Total:	235,000.00	338,200.35	6,964.15	7,380.40	330,819.95	2.18 %
Department: 900 - Transfers						
59 - TRANSFERS	1,621,667.00	1,621,667.00	0.00	0.00	1,621,667.00	0.00 %
Department: 900 - Transfers Total:	1,621,667.00	1,621,667.00	0.00	0.00	1,621,667.00	0.00 %
Expense Total:	1,856,667.00	1,959,867.35	6,964.15	7,380.40	1,952,486.95	0.38 %
Fund: 701 - 4/B PROJECTS FUND Surplus (Deficit):	-261,667.00	-364,867.35	-3,091.47	3,789.53	368,656.88	-1.04 %
Report Surplus (Deficit):	-504,887.00	-608,087.35	136,196.38	107,442.18	715,529.53	-17.67 %
-p	,	,		- ,	-,	- *-

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Fund Summary

					Variance
	Original	Current	Period	Fiscal	Favorable
Fund	Total Budget	Total Budget	Activity	Activity	(Unfavorable)
700 - 4/B OPERATING FUND	-243,220.00	-243,220.00	139,287.85	103,652.65	346,872.65
701 - 4/B PROJECTS FUND	-261,667.00	-364,867.35	-3,091.47	3,789.53	368,656.88
Report Surplus (Deficit):	-504,887.00	-608,087.35	136,196.38	107,442.18	715,529.53

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Fund Balance Report

As Of 12/31/2023

700 - 4/B OPERATING FUND

701 - 4/B PROJECTS FUND

	Beginning Balance	Total Revenues	Total Expenses	Ending Balance
	2,766,409.27	161,855.42	58,202.77	2,870,061.92
	3,229,948.33	11,169.93	7,380.40	3,233,737.86
Report Total:	5,996,357.60	173,025.35	65,583.17	6,103,799.78

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Budget Report

Account Summary

For Fiscal: 2023-2024 Period Ending: 12/31/2023

						Variance	
		Original	Current	Period	Fiscal	Favorable	Percent
		Total Budget	Total Budget	Activity	Activity	(Unfavorable)	Used
Fund: 100 - GENER	RAL FUND						
Expense							
•	t: 180 - Economic Development						
ExpCateg	ory: 52 - PERSONNEL COSTS						
100-180-5210-00	Salaries & Wages	190,838.00	190,838.00	14,680.00	40,298.00	150,540.00	21.12 %
100-180-5230-00	Payroll Tax Expense	14,599.00	14,599.00	1,100.46	3,290.38	11,308.62	22.54 %
100-180-5235-00	Employee Health Benefits	21,305.00	21,305.00	173.59	5,188.05	16,116.95	24.35 %
100-180-5238-00	Retirement Contribution	15,267.00	15,267.00	1,174.40	3,511.68	11,755.32	23.00 %
	ExpCategory: 52 - PERSONNEL COSTS Total:	242,009.00	242,009.00	17,128.45	52,288.11	189,720.89	21.61 %
ExpCateg	ory: 53 - SUPPLIES						
100-180-5311-00	Supplies	1,250.00	1,250.00	0.00	24.99	1,225.01	2.00 %
100-180-5314-00	Publications/Ref Material	600.00	600.00	0.00	0.00	600.00	0.00 %
100-180-5316-00	Minor Tools & Equipment	1,500.00	1,500.00	0.00	0.00	1,500.00	0.00 %
100-180-5326-00	Uniforms/Shirts	300.00	300.00	0.00	0.00	300.00	0.00 %
100-180-5381-00	Meeting Expenses	2,500.00	2,500.00	132.15	277.85	2,222.15	11.11 %
	ExpCategory: 53 - SUPPLIES Total:	6,150.00	6,150.00	132.15	302.84	5,847.16	4.92 %
ExpCateg	ory: 54 - CONTRACTUAL SERVICES						
100-180-5411-10	Prof. Services - Consulting	50,000.00	50,000.00	11,088.22	11,088.22	38,911.78	22.18 %
100-180-5434-00	Telecommunications	3,000.00	3,000.00	0.00	0.00	3,000.00	0.00 %
100-180-5440-00	Marketing	25,000.00	25,000.00	0.00	0.00	25,000.00	0.00 %
100-180-5472-00	Business Devlpmnt & Retention	7,500.00	7,500.00	0.00	0.00	7,500.00	0.00 %
	ExpCategory: 54 - CONTRACTUAL SERVICES Total:	85,500.00	85,500.00	11,088.22	11,088.22	74,411.78	12.97 %
ExpCateg	ory: 55 - OTHER CHARGES						
100-180-5520-00	Printing	500.00	500.00	0.00	0.00	500.00	0.00 %
100-180-5527-00	Dues & Memberships	3,500.00	3,500.00	0.00	125.00	3,375.00	3.57 %
100-180-5527-01	Dues & Memberships - Org.	17,250.00	17,250.00	0.00	0.00	17,250.00	0.00 %
100-180-5528-00	Travel & Training	13,500.00	13,500.00	1,252.52	2,648.28	10,851.72	19.62 %
100-180-5530-00	Technology Maintenance	21,000.00	21,000.00	128.36	296.87	20,703.13	1.41 %
100-180-5531-00	Mileage	1,500.00	1,500.00	0.00	0.00	1,500.00	0.00 %
	ExpCategory: 55 - OTHER CHARGES Total:	57,250.00	57,250.00	1,380.88	3,070.15	54,179.85	5.36 %
	Department: 180 - Economic Development Total:	390,909.00	390,909.00	29,729.70	66,749.32	324,159.68	17.08 %
	Expense Total:	390,909.00	390,909.00	29,729.70	66,749.32	324,159.68	17.08 %
	Fund: 100 - GENERAL FUND Total:	390,909.00	390,909.00	29,729.70	66,749.32	324,159.68	17.08 %
	Report Total:	390,909.00	390,909.00	29,729.70	66,749.32	324,159.68	17.08 %

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Group Summary

ExpCategor	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Used
Fund: 100 - GENERAL FUND						
Expense						
Department: 180 - Economic Development						
52 - PERSONNEL COSTS	242,009.00	242,009.00	17,128.45	52,288.11	189,720.89	21.61 %
53 - SUPPLIES	6,150.00	6,150.00	132.15	302.84	5,847.16	4.92 %
54 - CONTRACTUAL SERVICES	85,500.00	85,500.00	11,088.22	11,088.22	74,411.78	12.97 %
55 - OTHER CHARGES	57,250.00	57,250.00	1,380.88	3,070.15	54,179.85	5.36 %
Department: 180 - Economic Development Total:	390,909.00	390,909.00	29,729.70	66,749.32	324,159.68	17.08 %
Expense Total:	390,909.00	390,909.00	29,729.70	66,749.32	324,159.68	17.08 %
Fund: 100 - GENERAL FUND Total:	390,909.00	390,909.00	29,729.70	66,749.32	324,159.68	17.08 %
Report Total:	390,909.00	390,909.00	29,729.70	66,749.32	324,159.68	17.08 %

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Fund Summary

					Variance	
	Original	Current	Period	Fiscal	Favorable	Percent
Fund	Total Budget	Total Budget	Activity	Activity	(Unfavorable)	Used
100 - GENERAL FUND	390.909.00	390.909.00	29.729.70	66.749.32	324.159.68	17.08 %
	,	,		,		
Report Total:	390,909.00	390,909.00	29,729.70	66,749.32	324,159.68	17.08 %

Reimbursable to the City:
CDC - "A" 600-900-5900-10 \$14,864.85
Approved:_______ Date:_____
FDC - "B" 700-900-5900-10 \$14,864.85
Approved:______ Date:______

2/7/2024 12:54:06 PM Page 3 of 3



ITEM	TITLE					
11	Minutes					
ITEM/	MOTION					
Consid		es of the Corporation for the January 22, 2024				
ESTIM	ESTIMATED EXPENDITURE: BUDGET ACCOUNT:					
SUBM	IITTED BY:	SUPPORTING DOCUMENTS:				
Haden EDC C	n Farr Goordinator	1. FDC Draft Minutes – January 22				
EXEC	JTIVE SUMMARY					
Draft r	minutes are attached for the l	Board's consideration.				



FULSHEAR DEVELOPMENT CORPORATION

A Type "B" Economic Development Sales Tax Corporation

PO Box 279 · 6611 West Cross Creek Bend Lane · Fulshear, Texas 77441 · (281) 346-1796 · www.fulsheartexas.gov

Meeting Minutes January 22, 2024 6:00 PM

Board Members Present: Tommy Kuykendall; James Buccieri; Lee O'Brien; Joel Patterson;

Mark DeRouen

Board Members Absent: Blake Koepke; Jennifer Hagemann

Staff: Annel Guadalupe (EDC Director); Haden Farr (EDC Coordinator);

Michelle Bartee (PD); Charlie Zech (Legal Counsel)

Attendees: Ramona Ridge; Kaye Kahlich

1. Call to Order

There being a quorum, Tommy Kuykendall called the meeting to order at 6:01 p.m.

2. Public Comments - Citizens who desire to address the Corporation making either general comments (i.e., matters not on the agenda) or regarding matters on the agenda will be received at this time. Citizens desiring to make comments must register with the Corporation prior to the meeting being called to order. The number of speakers will be limited to the first ten (10) speakers and each speaker is limited to three (3) minutes. Discussion by directors regarding matters on the agenda will only be made at the time the subject is scheduled for consideration.

In accordance with the Texas Open Meetings Act, the Corporation may respond to a general comment by (1) responding with a statement of specific factual information or (2) recite the Corporation's existing policy on that issue. The Corporation may also direct the person making the general comment to visit with staff about the issue, or the Corporation may offer to place the item on the agenda for discussion at a future meeting.

None.

3. Consideration and possible action on the adoption of the Fulshear Farmers' Market performance agreement for FY24.

Annel Guadalupe addressed the changes made to the FY23 Performance agreement that had been adapted to serve in FY24. Changes included: commencement date of March 2, 2024; clause outlining required metrics reporting; clarification on the definition of "marketing materials"; reimbursements to be paid out on a monthly basis.

Motion to adopt the Fulshear Farmers' Market Performance Agreement for FY24.

- Patterson; Second - O'Brien

Ayes: 5 Nays: 0 Abstentions: 0

4. Presentation on duties and allowable projects for a Type B sales tax corporation.

Legal counsel Charlie Zech gave a presentation highlighting the duties and allowable projects for Type B corporations.

5. Update on Harris Street reconstruction.

Haden Farr provided an update on concept renderings for the Harris Street Plaza.

Joel Patterson expressed that while the modified city seal would look nice in the overall design, he would like to make sure there is some inclusion of the Downtown District logo which was designed as part of the city branding study.

Preferences on design elements were solicited from Directors who showed support for the inclusion of the modified city seal in the intersection of 4th Street and Harris Street.

- 6. Economic Development Report Briefings or updates may be provided regarding City and Economic Development projects and programs, certificates of occupancy, conferences and meetings attended, upcoming meetings and events, business contacts and announcements, economic indicators, and administrative items.
 - a. November 13th January 5th Activity Overview:

1. Retail Coach Update

Annel Guadalupe discussed the monthly report provided by the Retail Coach, noting that demand for and interest in Fulshear continues to remain high.

2. TML EDC

Annel Guadalupe reviewed the TML EDC conference, highlighting some of the topics and major takeaways from the event.

3. Economix

Annel Guadalupe informed the Board that she, along with the other Fort Bend EDC directors had the opportunity to travel to Atlanta, GA to meet with large site consultants with ambitions for the development of Fort Bend County.

4. TEDC Sales Tax Course

Annel Guadalupe notified the Board that both members of the EDC staff had recently completed the required Sales Tax course through TEDC.

5. New Business Updates

Annel Guadalupe announced that Icebox Cryotherapy, Spider Smart, and L3 Craft Coffee had recently opened in Fulshear.

6. Bicentennial



FULSHEAR DEVELOPMENT CORPORATION

A Type "B" Economic Development Sales Tax Corporation

PO Box 279 6611 West Cross Creek Bend Lane Fulshear, Texas 77441 (281) 346-1796 www.fulsheartexas.gov Annel Guadalupe notified the Board that all city staff are hard at work finalizing the planning process for the Bicentennial celebration. She asked that the Board share any posts made by the city to better inform the public of the event.

7. Fort Bend EDC

Annel Guadalupe informed the Board that the Fort Bend County Commission recently met to discuss the future role of the Fort Bend EDC. The meeting concluded with no concrete future for the organization and their role in Fort Bend economic development.

8. Gateway Signs Update

Annel Guadalupe discussed the current status of the gateway signs project, noting that information had been relayed to KGA DeForrest and we are awaiting a final decision on signage approval by the THP Improvement District.

9. Downtown Business Alliance

Annel Guadalupe announced that there had been a meeting with several key stakeholders in the downtown area, regarding the establishment of a Downtown Business Alliance. Currently bylaws drafts are being created, with the hopes of a formal establishment in the coming months.

10. RFP for EDC Property

Annel Guadalupe notified the Board that staff would begin working with the EDC legal team to craft an RFP for the development of EDC-owned property.

11. Fulshear Fast Track Update

Annel Guadalupe informed the Board that in-person work on the Fulshear Fast Track had officially begun, with the Managing Director, Mat Yelvington in-office on Mondays and Tuesdays.

7. Consideration and possible action on Services and Software Agreement for EDC website.

Annel Guadalupe informed the Board on the current state of the EDC website, stating that the originally contracted company, Atlas Integrated, had been acquired by Hueston.

Though the new company stated they would honor the original contract, staff requested that a different selection be made. This new agreement would allow for easier modification and addition to the website, as well as a more secure option than the previous agreement.

Motion to adopt the Services and Software Agreement for the EDC Website in the amount of \$3,355.50 annually and pending legal review.

– O'Brien; Second – DeRouen

Ayes: 5 Nays: 0 Abstentions: 0

8. Consideration and action on financials and payables for the Corporation for the period ending October 31, 2023.

Motion to approve the financials and payables for the period ending October 31, 2023

9. Consideration and action on financials and payables for the Corporation for the period ending November 30, 2023.

Motion to approve the financials and payables for the period ending November 30, 2023

10. Consideration and action on minutes of the Corporation for the November 13, 2023, meeting.

Motion to approve the minutes of the Corporation for the November 13, 2023, meeting.

- 11. Presentation by City Council Liaison regarding relevant action taken at the previous City Council meeting(s).
 - Mr. Patterson provided the Board with an update on the December 19th City Council meeting. These updates included HGAC and CFOA awards; the appointment of CDC Director Patrick Powers; and a service agreement for the water & wastewater master plan.
- 12. Future agenda items

Ayes: 5

The Board of Directors of the Corporation will have the opportunity to inquire about subjects for which notice has not been given but which individual members of the Board of Directors of the Corporation wish to place on the agenda for a subsequent meeting. At this time, only statements of specific factual information and a recitation of existing policy may be made in response to the inquiry. In accordance with Section 551.042 of the Texas Open Meetings Act, the only deliberation of or decision about the subject of the inquiry shall be limited to a proposal to place the subject on the agenda for a subsequent meeting.

Director, etc.	Suggestion or comment made by director, etc.
Annel Guadalupe	Update on the state of the website agreement
	Update on Fulshear Fast Track
Tommy Kuykendall	Discussion on Christmas Decorations



FULSHEAR DEVELOPMENT CORPORATION

	Annel Guadalupe Adjournment Ayes: 5 sed and approved this 19 th of	positions has opened • CDC meeting is 2/12/2 Motion to adjourn at 7:38 p – O'Brien; Second – Bucci Nays: 0	024; FDC meeting is 2/19/2024 o.m.
	Adjournment Ayes: 5	positions has opened • CDC meeting is 2/12/2 Motion to adjourn at 7:38 p – O'Brien; Second – Bucci Nays: 0	024; FDC meeting is 2/19/2024 o.m. eri
14.		positions has opened • CDC meeting is 2/12/2 Motion to adjourn at 7:38 p	024; FDC meeting is 2/19/2024 o.m.
14.		 positions has opened CDC meeting is 2/12/2 	024; FDC meeting is 2/19/2024
	Annel Guadalupe	positions has opened	,
		1	only obtained and inayoral
	Tommy Kuykendall	 Application period for 	City Council and Mayoral
	Director	Announcement or comm	-
	Meetings Act – specifically in condolence; (2) information recognition of a public official upcoming event organized or event organized or sponsore or is scheduled to be attended and, (6) announcements involved in the City of Fulshead	cludes (1) expressions of the egarding holiday schedules I, public employee, or other sponsored by the Corporated by an entity other than the doty a member of the Board lving an imminent threat to that has arisen after the positions.	anks, congratulations, or ; (3) an honorary or salutary citizen; (4) a reminder about an tion; (5) information regarding ar e Corporation that was attended d of Directors of the Corporation; the public health and safety of osting of the agenda.
	The Board of Directors of the community interest, which –		opportunity to address items of 1.0415 of the Texas Open
13.	Announcements		
	James Buccieri	Hotel Attraction Work	ing Group



ITEM	TITLE					
12	Minutes					
ITEM/	ITEM/MOTION					
Consid		es of the Corporation for the February 6, 2024				
ESTIMATED EXPENDITURE: BUDGET ACCOUNT:						
SUBM	ITTED BY:	SUPPORTING DOCUMENTS:				
Haden EDC C	Farr oordinator	1. FDC Draft Minutes – February 6				
EXECU	JTIVE SUMMARY					
Draft minutes are attached for the Board's consideration.						



FULSHEAR DEVELOPMENT CORPORATION

A Type "B" Economic Development Sales Tax Corporation

PO Box 279 · 6611 West Cross Creek Bend Lane · Fulshear, Texas 77441 · (281) 346-1796 · www.fulsheartexas.gov

Meeting Minutes February 6, 2024 6:00 PM

Board Members Present: Tommy Kuykendall; James Buccieri; Lee O'Brien; Joel Patterson;

Blake Koepke; Jennifer Hagemann

Board Members Absent: Mark DeRouen

Staff: Jack Harper; Zach Goodlander; Kim Kopecky; Byron Brown; Josh

Green; Mariella Rodriguez; Katie Lewis; Jesus Escobar; Sharon Valiante; Tiffany Stodder; Lance Hall; Jessika Villareal; Kayla Villagomez; Morgan Early; Kristi Brashear; Meredith Dusek; Heidy Taylor; Josh Brothers; Rodrigo Rodriguez; Annel

Guadalupe; Haden Farr; Erin Tureau; Kenny Seymour; William

Henry

Attendees:

1. Call to Order

Tommy Kuykendall called the meeting to order at 5:31 p.m.

2. Quorum and Roll Call

Tommy Kuykendall certified a quorum of the FDC noting one missing Director, Mark DeRouen.

3. Public Comments - Citizens who desire to address the Corporation making either general comments (i.e., matters not on the agenda) or regarding matters on the agenda will be received at this time. Citizens desiring to make comments must register with the Corporation prior to the meeting being called to order. The number of speakers will be limited to the first ten (10) speakers and each speaker is limited to three (3) minutes. Discussion by directors regarding matters on the agenda will only be made at the time the subject is scheduled for consideration.

John Dowdall-Addressed the City Council regarding roles and responsibilities of the city in drainage issues.

4. Discussion regarding the roles, responsibilities, authority, and expectations between and among the City of Fulshear City Council, Planning and Zoning Commission, City of Fulshear Development Corporation (Type A), Fulshear Development Corporation (Type B), Parks and Recreation Commission, Historic Preservation and Museum Commission, and Zoning Board of Adjustment.

Mayor Groff addressed the Boards and Commissions (B&C) about the purpose of the meeting and the relationship desired between council, B&C, staff, and public. He then turned the meeting over to City Attorney Byron Brown to discuss a more detailed look at the individual responsibilities and powers possessed by each B&C, and how they relate to the responsibilities and powers of the City Council and staff.

Mayor Groff then addressed the roles of City Council liaisons on each of the B&C.

City Councilmembers Joel Patterson, Abhijeet Utturkar, Sarah Johnson, and Jason Knape thanked the members of each B&C for their service to the city.

City Councilmember Jason Knape asked staff why video recordings were not taken at every B&C meeting. City Attorney Byron Brown noted that as long as minutes or a video is taken, there is no legal requirement to do both. City Manager Jack Harper said the primary reason is an increase in service cost for recordings.

Tommy Kuykendall thanked the City Council for the allowance of EDC directors to have a role in the selection and hiring of EDC staff and noted his appreciation for the EDC legal team's refresher presentation on the roles and responsibilities of the Board.

Kaye Kahlich (ZBA) noted that she would like to have all meetings recorded for transparency.

Bryan White (CDC) thanked the involvement in hiring of staff and wanted to make council aware of the EDC Boards' recent split resulting in no current liaison for the CDC. Mayor Groff noted that because the CDC does not allow a council member sit on the board a Councilmember would need to attend as a community member.

Councilmember Sarah Johnson polled the B&C regarding the ease of the application process; no responses from B&C.

Councilmember Jason Knape expressed his desire to realign B&C appointment times to better fit within Council election periods.

John Dowdall (Citizen) asked what the role and responsibilities of City Council was to the citizens. Mayor Groff noted that because the subject of the question was not an agenda item it could not be discussed.

5. Adjournment

Motion to adjourn at 6:13 p.m. – Buccieri; Second – Koepke

Ayes: 6 Nays: 0 Abstentions: 0



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A Type "B" Economic Development Sales Tax Corporation

PO Box 279 · 6611 West Cross Creek Bend Lane · Fulshear, Texas 77441 · (281) 346-1796 · www.fulsheartexas.gov

Passed and approved this	19 th of February 20	024 .	
	President	ATTEST:	Secretary



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13 City Council Liaison Update

ITEM/MOTION

Presentation by City Council Liaison regarding relevant action taken at previous City Council meeting(s).

ESTIMATED EXPENDITURE: BUDGET ACCOUNT:

SUBMITTED BY: SUPPORTING DOCUMENTS:

Haden Farr EDC Coordinator

EXECUTIVE SUMMARY

This is a regular, recurring agenda item allowing City Council liaison: Councilmember Joel Patterson to provide an update on relevant action taken at previous City Council meetings.



ITEM	TITLE
I I LIVI	

14 Future Agenda Items

ITEM/MOTION

The Board of Directors of the Corporation will have the opportunity to inquire about subjects for which notice has not been given but which individual members of the Board of Directors of the Corporation wish to place on the agenda for a subsequent meeting. At this time, only statements of specific factual information and a recitation of existing policy may be made in response to the inquiry. In accordance with Section 551.042 of the Texas Open Meetings Act, the only deliberation of or decision about the subject of the inquiry shall be limited to a proposal to place the subject on the agenda for a subsequent meeting.

ESTIMATED EXPENDITURE: BUDGET ACCOUNT:

SUBMITTED BY: SUPPORTING DOCUMENTS:

Haden Farr EDC Coordinator

EXECUTIVE SUMMARY

This is a recurring item for discussion of future agenda items.



ITEM | TITLE

15 Announcements

ITEM/MOTION

The Board of Directors of the Corporation will have the opportunity to address items of community interest, which – as aligned with Section 551.0415 of the Texas Open Meetings Act – specifically includes (1) expressions of thanks, congratulations, or condolence; (2) information regarding holiday schedules; (3) an honorary or salutary recognition of a public official, public employee, or other citizen; (4) a reminder about an upcoming event organized or sponsored by the Corporation; (5) information regarding an event organized or sponsored by an entity other than the Corporation that was attended or is scheduled to be attended by a member of the Board of Directors of the Corporation; and, (6) announcements involving an imminent threat to the public health and safety of people in the City of Fulshear that has arisen after the posting of the agenda.

ESTIMATED EXPENDITURE: BUDGET ACCOUNT:

SUBMITTED BY: SUPPORTING DOCUMENTS:

Haden Farr EDC Coordinator

EXECUTIVE SUMMARY

This is a recurring item for discussion of relevant announcements.